



AT&T PROVIDES FLEXIBILITY GAS UTILITY NEEDED

A CASE STUDY with GTS National Channel Manager, Jamie Boedeker

COMPANY PROFILE

A publicly traded gas pipeline utility had a recent acquisition which added 20 new locations. There is an immediate need to get a Wide Area Network solution in place to connect the new sites. The team reached out to GTS to explore available options to consider.

CHALLENGES

The majority of the locations are in rural areas with limited carrier options. The solution must have the ability to burst when needed, prioritize traffic and have a service level agreement.

SOLUTION OVERVIEW

We explored options from AT&T, local cable providers and a couple aggregators. AT&T quickly rose to the top as their solution checked all the boxes that the customer was looking for.

KEY FEATURES & BENEFITS



AT&T Business

**They will be able
to connect all of
their locations**

**They can increase or
decrease bandwidth as
needed & prioritize traffic**

**They have peace of mind
that there is a Service
Level Agreement**

CONCLUSION

The AT&T Ethernet on Demand solution provides reliable connectivity between locations with the ability to burst when needed at a competitive rate. The customer can make changes, when needed, via a portal with ease. The agreement allows them to add locations during the term and provides them with the costs to do so.